T
N THOMAS NIX DISTRIBUTOR, INC.
D 17019 KINGSVIEW AVENUE, CARSON, CALIF.90746
(310) 538-2242

R. G. PARRY
Vice President

March 11, 1993

Ms. Susan E. Tussing
The Greenspan Company
3600 Wilshire Boulevard
Los Angeles, CA 90010

Dear Sue,

It was really a pleasure working with you on our recent insurance claim. Your mastery of the numbers as well as the provisions of the agreement contributed greatly to our success in dealing with the insurance company.

Even though the obstacles were numerous and some times challenging, we were able to prevail with your help.

Many thanks for your enthusiastic support. We appreciate your efforts and want you to know that. The next time we have need of a professional insurance adjuster we will give you a call.

Best regards,

Raymond G. Parry
Vice President

RGP/nm

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R. G. PARRY
Vice President

March 11, 1993

Mr. Arnie Abramson
The Greenspan Company
3600 Wilshire Boulevard
Los Angeles, CA 90010

Dear Arnie,

Just a note to let you know how pleased we are with the results of your efforts.

It was a real pleasure to work with you in overcoming the numerous obstacles the insurance company placed in our way. Your ability to see around corners and come up with truly creative approaches was a very significant factor in our success.

The next time we need a professional adjuster, we won't hesitate to call for your help.
Many thanks.

Best regards,

Raymond G. Parry
Vice President

RGP/nm