

Sebastopol Industrial Park, LLC

6762 McKinley, Sebastopol, CA 94957

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The Greenspan Company/Adjusters International
400 Oyster Point Blvd., Suite 519
South San Francisco, CA 94080

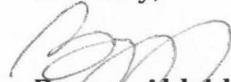
We recently suffered a tremendous fire during the course of construction at Sebastopol Industrial Park. As you know, we have been developing an extensive retail and commercial development in the City of Sebastopol. The fire occurred during the middle of our project and had the potential to cause tremendous delays. We are very happy to have met you, Gordon Scott, and Kyle Hensiek to assist us in our recovery. We could not have recovered so quickly without the efforts of The Greenspan Co./Adjusters International.

Our investment group had purchased a course of construction insurance policy to help us in the time of such a loss. Regretfully, our insurance adjuster was not an advocate to protect our interests. In fact, to the contrary, his lack of response and help got us tremendously concerned about our recovery. Fortunately, we met with you and your team shortly after the fire.

Your efforts to quantify and measure the loss were exact and detailed. We sincerely appreciate your negotiation skills and the navigation of our claim to a prompt and well thought out settlement of our claim. We are happy to serve as references to any future potential clients.

Please feel free to share my contact information with anybody that is considering hiring your firm. We don't believe anybody should undertake the daunting task of dealing with an insurance company in a fire claim as they will quickly learn that the insurer does not have the insured's interest entirely at its heart. Again, thank you and The Greenspan Co./Adjusters International for your tremendous efforts.

Sincerely,



Barney Aldridge

Partner/CEO

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