



610 BROADWAY ASSOCIATES, L.P.

WEST COAST JEWELRY CENTER

Los Angeles

February 3, 1998

Mr. Bill Rake, President
The Greenspan Company
3600 Wilshire Boulevard #300
Los Angeles, CA 90010

RE: FIRE LOSS
610 SOUTH BROADWAY LOS ANGELES, CA 90014

Dear Mr. Rake,

I would like to take the time to extend my heartiest congratulations to your company and especially your adjuster, Arnie Abramson, SPPA.

This is the second fire Arnie has handled for us over the years, and I must say without his leadership and his ability to control the Insurance Companies, our net results would not have been what they were.

We hope we never have another fire, but if we do, you can be sure I will call upon Arnie and the Greenspan team to get me through the ordeal of negotiating a settlement with the Insurance Company.

I know your business is predicated on references. If I can be of assistance to you on other losses you are seeking to handle for insureds like me, please feel free to call upon me.

Sincerely yours

PIERRE TOULAKANY
Building Manager

CC: Arnie Abramson, SPPA