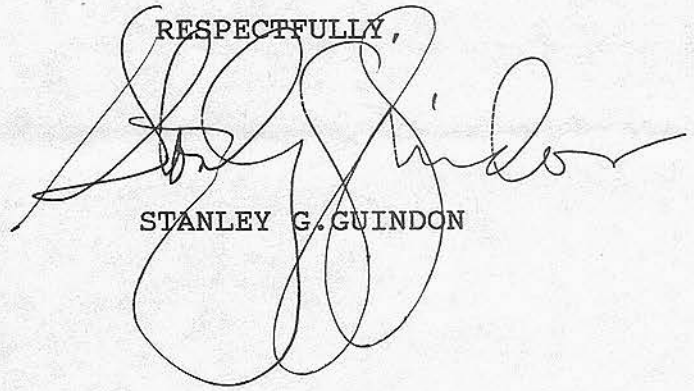


7-10-95

GREENSPAN & CO.,

BEFORE I LEAVE FOR MY DATE WITH DESTINY (FIJI),
I FELT COMPELLED TO COMPOSE A LETTER OF RECOGNITION FOR
MR. STUHL DREHER'S HANDLING OF MY RECENT FIRE/SMOKE LOSS, INSURED BY
STATE FARM. WITHOUT HIS FINELY TUNED INTELLIGENT DIPLOMACY THE ORDEAL
WOULD HAVE UNDOUBTEDLY BEEN A NIGHTMARE. WITH HIS SKILLS WE WERE ABLE
TO PLAY THEIR (STATE FARM'S) GAME AND PREVAIL WITH A FAIR AND
EQUITABLE SETTLEMENT. MY THANKFULNESS GOES TO ALL THE STAFF INVOLVED
WITH SUPPORTING KURT'S WORK, AND A SPECIAL THANK YOU TO KURT.

RESPECTFULLY,

A large, stylized handwritten signature in black ink, appearing to read 'Stanley G. Guindon', is written over the typed name.

STANLEY G. GUINDON

JUL 17 1995