THE HAT GUYS

1764 BROADWAY
OAKLAND. CALIFORNIA 94612
TEL: (415) 834-6868

10-29-93

To the Greenspan co,

The best thing my partner and I did after our fire in Feb of '93 was to have your company represent us in dealing with our insurance co. We initially talked with Robert Crown. We ofcourse were still in shock and were confused as to where to begin. Robert had a real calming effect on us particularly after he explained what his service could do for us and the options we had. After we signed up with your service emmediate action was taken. Now Robert worked with Dean Osborn as a team and we felt our confidence coming back after feeling so unsure. Dean mopped up, so to speak, and was very thorough. His follow through brought us fast results. We were impressed with his personal touch and he was always there when we needed him.

The bottom line was your company was able to get us a more than fair insurance adjustment. We would to thank you for your fast and proffesional service.

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Rusty Watson
Corrie Raye