

# Barbara Jones Stern

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Date: July 30, 2015

Bruce Tibert

The Greenspan Co./Adjusters International

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To Whom it May Concern:

We had a house fire with major smoke damage throughout the entire house. It was, of course, a traumatic event, made even more so by the hordes of "ambulance-chasing" public adjusters who were on my property soliciting me even before the fire department left the scene. The Greenspan Co./Adjusters International was not one of these companies.

I'd never had a large insurance claim before this event and I always trusted that my insurance company would "do the right thing." Early in the process, it became apparent to me that the insurance company was looking out for their own best interests over mine. Perusing through their initial offer and scope of repairs was an eye opener. Even as a layperson, I noticed that there were many corners being cut - construction materials that were cheaper than those they were replacing. I was a bit shocked and overwhelmed by these findings and I realized that I needed a professional on my side looking out for my best interests. This is when I called The Greenspan Co./Adjusters International.

Kyle Hensiek met me at my home to discuss the claim and for the first time since the event, I felt comfortable and confident that someone was actually going to be on my side during this event and that I could get the money that was owed to me to rebuild my home the right way with no corners cut. After hiring The Greenspan Co./Adjusters International, Bruce Tibert took the case and did an outstanding job, meticulously calculating to the very last penny everything the insurance company owed me. It was shocking to see the difference in dollar amount between the insurance company's offer and what we were actually owed, and subsequently collected.

Without The Greenspan Co./Adjusters International's assistance, I honestly would not have had my home returned to even close to its pre-fire condition, or I would've had to come out of my own pocket in order to do so. It's unfortunate that in the world we live in today, that it's necessary to hire professionals to get insurance companies to hold up to their end of the bargain, but that's the reality. I wholeheartedly recommend The Greenspan Co./Adjusters International for this purpose. They are a classy, professional organization that goes to bat for you, and they are outstanding at doing what they do.

Sincerely,



Barbara Jones Stern

Homeowner