TUFF-WELD
Plaques & Wood Specialties

March 28, 1985

THE GREENSPAN COMPANY
3550 Wilshire Blvd.
Los Angeles, CA 90010
ATTN: Mr. Tanitsky

Dear Mr. Tanitsky:

I would like to take a moment to personally thank you and your organization for the professional and thorough manner in which you handled our recent claim.

When we had our loss, we were besieged by many companies wanting to represent our interest. The manner in which your representative presented his case was clear and concise, leaving me with the feeling that your company, as compared to many others, really had my best interests in mind.

As you may recall, I did not initially agree to any representation, but during the early days of recovery it became apparent that I needed to have someone who I could count on to answer questions in my best interest. The representative from our insurance company, had his job to do, and he wanted to quickly develop information towards getting a claim filed. On the other hand, I needed to spend my critical time to rebuild what was lost. So with some misgivings, I turned my claim over to Greenspan. It was one of the best decisions I have ever made.

I feel that I have recovered everything for which I was insured. Moreover, I know my recovery would have been substantially less had your company not been involved. Your personal presence as a buffer between myself and my insurance representative freed-up my valuable time to devote my efforts to rebuilding. The thoroughness which you personally exhibited and your depth of knowledge of your profession was very gratifying and relieved a great burden of concern and worry during a very critical period.

7569 Woodman Place • Van Nuys, California 91405 • (818) 988-0991

Whenever, an opportunity arises, I advise my friends and associates that should they suffer a loss, it is far in their best interests to have a professional represent them in the claim negotiation. And when questioned further as to which firm, without hesitation, I recommend Greenspan and Company.

Sincerely yours,

Leonard Schenkel

Leonard Schenkel
TUFF-WELD PLAQUES
& Wood Specialties

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