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The Greenspan Co./Adjusters International
400 Oyster Point Blvd., Suite 519
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Our commercial building in Oakland recently suffered substantial damage after a large fire. We had previously handled other losses with our insurance company and were well aware that our interests were not aligned. I am glad we met with you and Rino Benenati and retained the services of The Greenspan Co./Adjusters International to help us successfully settle our claim.

We were initially uncertain on hiring a public adjusting firm. However, given that our insurance adjuster low-balled the claim we knew that we would have a daunting task recovering from the fire. The expertise and legal background that you brought to the table immediately set the stage and framework of the claim. As a result of your efforts all the posturing regarding depreciation, valuation of the damages, application of exclusions and limitations to our claim were set aside. Your knowledge of the legal and contractual requirements that an insurance company must follow, your constant reminder to the adjuster of these obligations and team work resulted in an extremely successful resolution. I am glad we retained your firm. The fee of 10% that you charged for your services were nominal in comparison to the results. Your settlement resulted in more than two and a half times the original offer from the insurance company.

We know we have an advocate on our side in The Greenspan Co./Adjusters International. We sincerely appreciate your efforts and look forward to serving as references to anybody considering hiring a public adjuster or anyone who has suffered an insurance loss. Please feel free to share my contact information.

Sincerely,



Reed Westphal
Vice President