



**373 MERCHANT ST.
VACAVILLE, CA 95688
(707) 448-2384**

May 27, 1990

The Greenspan Co.
340 Oyster Point Blvd.
So. San Francisco, CA.

Dear Bill,

To say thank you or deepest gratitude does not begin to express my admiration and appreciation for The Greenspan Co. and the manner in which my case was handled. You and your staff are a finely tuned organization who can go against corporate giants and produce winning results for your clients. The results of your efforts brought about a very fine settlement well in excess of what I had expected.

You or a staff member were always there when I had a question, you always had the right advice and the rock solid assurances of a positive outcome. Hiring the Greenspan Co. has to be my best business decision of the decade.

Thanks Again!

Robert L. Parks

The Greenspan Co.
400 Oyster Point Blv. Suite 519
South San Francisco CA 94080

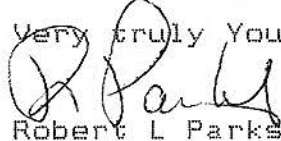
February 3, 1991

Dear Bill:

I am considering a business policy underwritten by Calfarm and have enclosed a copy which I hoped you might review when time permits.

I continue to have vivid recall of the outstanding service your company performed for me regarding my store fire in spring of 1989 and the relentless efforts of your company to provide me with the best possible settlement, for that reason I still feel deeply indebted to you and hope you will call on me if there is any in which I can be of assistance to the Greenspan Co.

Very truly Yours,



Robert L Parks

Robert L. Parks
DBA/Parks sports Center
373 Merchant Street
Vacaville CA 95688