

beale's / main line

June 13, 1989.

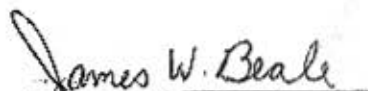
To whom it may concern;

I have been in the retail gift business for 21 years. During that time I was never subjected to a fire nor did I have the slightest inkling it could happen to me. A catastrophe did occur and it was devastating.

The professionalism of the Greenspan Organization pulled me through psychologically and monetarily. Without their assistance my losses would have been considerably greater.

They enjoy the reputation of being the best in their field. As far as I am concerned this is based on solid fact.

Sincerely,


James W. Beale
Owner